

# **METROPOLITAN HEALTH GROUP**

## **Athens - Greece**



#### **International Patients Department**

**Dr. Panagiotis Louskos** 

Director of Implantology and

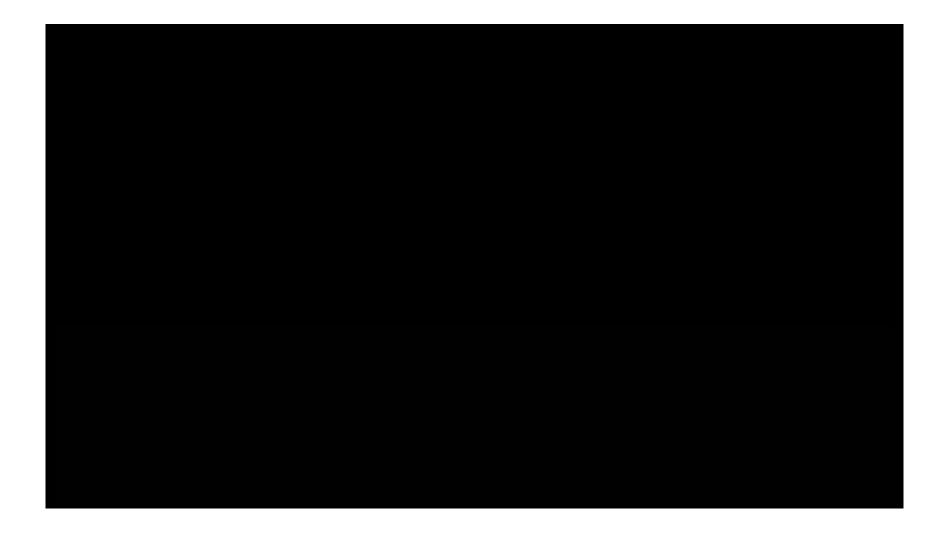
Prosthodontics Dep.

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**IPD Manager** 







## **AGENDA**

- I. INTRODUCTION
- II. INFRASTRUCTURE
- III. ACREDITATIONS
- IV. MEDICAL SERVICES
- V. NON-MEDICAL & HOSPITALITY SERVICES
- VI. WHY MHG?



### I. INTRODUCTION

- ✓ CVC Capital one of the largest funds in the world have established the Metropolitan Health Group.
- ✓ Founded in 1981, CVC manages capital on behalf of over 300 institutional, governmental and private investors worldwide.
- CVC has secured commitments of more than US\$71 billion in funds from investors

**CVC Capital** Hellenic Healthcare Group Metropolitan Health Group **Metropolitan General Perseus Group** Hygeia Group υγεία **ETROPOLITAN ⇒ MHTEPA** 

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Partners)



#### METRPOLITAN HOSPITAL

Ward Beds: 262

ICU Beds: 27

**Operation Theatres: 16** 

Inpatients / year: 17893

Outpatients & Emergency / year: 390.171







## **METRPOLITAN GENERAL**

Ward Beds: 188

ICU Beds: 10

**Operation Theatres: 10** 

Inpatients / year: 6370

Outpatients & Emergency / year: 112.382







#### **HYGEIA**

Ward Beds: 268

ICU Beds: 33

**Operation Theatres: 18** 

Inpatients / year: 15.747

Outpatients & Emergency / year: 161.615







#### MITERA

Ward Beds: 325

ICU Beds: 63

**Operation Theatres: 26** 

Inpatients / year: 8356

Outpatients & Emergency / year: 60.397







### **LETO**

Ward Beds: 85

ICU Beds: 15

**Operation Theatres: 10** 

Inpatients / year: 8308

Outpatients & Emergency / year: 30.767







### III. ACREDITATIONS

- JCI-Joint Commission International
- TEMOS Quality in International Patient Care
- TEMOS Excellence in Medical Tourism
- The Diplomatic Council Preferred Partner Hospital
- ISO 9001
- ISO 22000
- Certified ESO Stroke Unit
- Breast Centers Network Certified











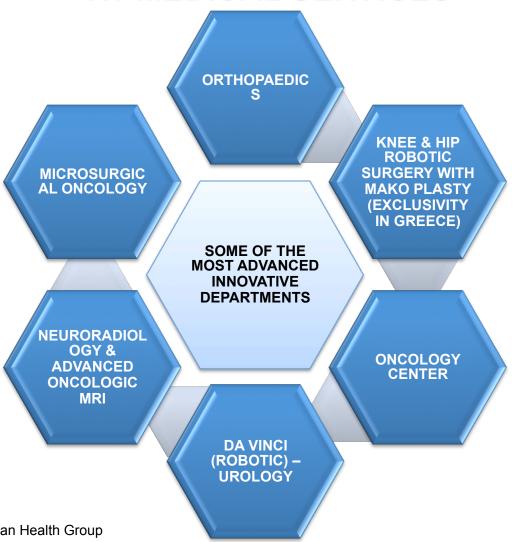








# IV. MEDICAL SERVICES



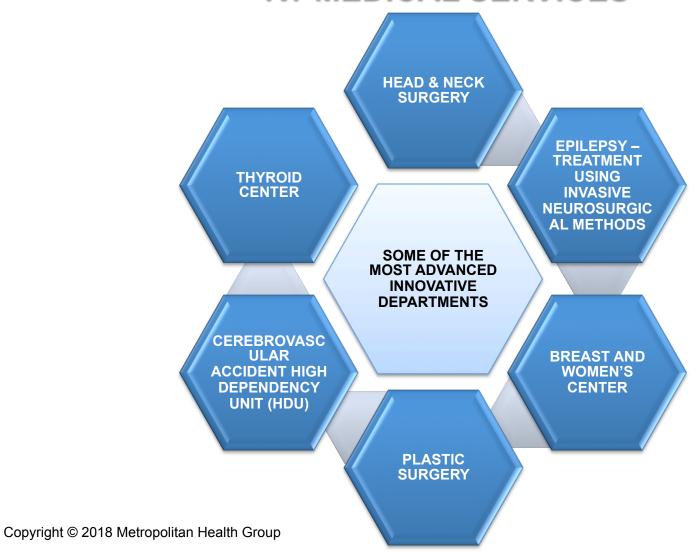


# IV. MEDICAL SERVICES





# IV. MEDICAL SERVICES





- Metropolitan Health Group is the leading Health Group in Europe in treating patients from abroad.
- 30% of our patients come from abroad from 81 countries.
- With the most professional International Patients
   Department and the only one in Greece certified with excellence from TEMOS and the fourth worldwide.



- Providing a very fast Second Opinion
- Proposed and detailed treatment plan that includes
  - 1. Specific Medical Treatment.
  - 2. Length of stay.
  - 3. Medical Team.
  - 4. Estimation Cost.
- Arranging air ambulance service within few hours for medical emergencies.
- Accommodation services with cooperating hotels in competitive pricing.
- Transportation in Greece
  - 1. To and from the airport with buses leased by Metropolitan.
  - 2. Patients with severe medical conditions are transferred by our Ambulances.
  - 3. Regular Scheduled buses from the hospital to our cooperating hotels and vice versa.



#### SIM cards

For each patient and escort a sim card with a Greek mobile phone number is given to cover immediate communication needs.

- Communication
  - 1. Case managers that speak Ukrainian.
  - 2. Medical staff that speak Ukrainian.
- International cuisine within the hospital.
- International channels within the hospital.
- Medical file
  - 1. Upon discharge patients receive their medical files and related medical reports in the English language.
  - Medical File can be sent to the patient's local Hospital.



#### Patients security

The hospital provides full professional security within the hospital and the cooperating hotels.

#### Follow up

The patients or their doctors back home can communicate with Metropolitan doctors by telephone, Skype or emails at any time and with any frequency without extra charge.

#### Training

Medical Doctors, Nurses and Technicians.



### VI. WHY ?

#### 1. IN GREECE:

- ONE OF THE NEAREST EUROPEAN COUNTRY.
- EASY ACCESS BY DIRECT FLIGHT.
- NO ENTRY VISA REQUIREMENT.
- TRADITIONAL FRIENDSHIP BETWEEN GREECE AND UKRAINE.
- COMMON CULTURAL AND HISTORICAL ROOTS.

#### 2. IN METROPOLITAN HEALTH GROUP:

- ACREDITATIONS LIKE NO OTHER GROUP WORLDWIDE WITH JCI AND TEMOS
   EXCELLENCE FOR TREATMENT IN INTERNATIONAL PATIENTS.
- THE MOST EXPERIENCED HOSPITAL IN EUROPE IN TREATMENT OF INTERNATIONAL PATIENTS.

#### 3. VALUE FOR MONEY:

 A FULL SPECTRUM OF MEDICAL AND NON-MEDICAL SERVICES IN A VERY COMPETITIVE PRICING.



# Unique product – Treatment of the High Risk cases, Terminal patients/ palliative care

- 1. Organization of the preparation/procedure within one day
- 2. Organization of the air ambulance service the same day (after the financial arrangement)
- 3. Palliative care
- 4. Maximum comfort for the patients and their families

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# **THANK YOU**

